

## TERMS AND CONDITIONS

PLEASE NOTE THAT OUR INVOICE PAYMENT TERMS ARE NET 30 DAYS.

### 1. CUBING/LINEAR FOOTAGE RULES

*Note that the greater between real weight and cubed weight will be used for rate calculation.*

- Minimum of 10 lbs per cubic foot: Québec, Ontario, Maritimes; minimum of 15 lbs per cubic foot: Newfoundland.  
*To calculate cubing: length (inches) x width (inches) x height (inches) divided by 1,728 x 10 or 15 (depending on the province).*
- 5 pallets and less, or 11 feet of trailer and less, subject to 640 lbs per linear foot, for Quebec, Ontario and Maritimes.
- 5 pallets and less, or 11 feet of trailer and less, subject to 960 lbs per linear foot, for Newfoundland.
- 6 pallets and more, or 12 feet of trailer and more, subject to 1,000 lbs per linear foot, for all provinces.
- Long pieces (rolls, pipes, bundles, etc.) exceeding 8 feet long with a total width of:
  - ✓ Less than 8 inches: subject to a minimum of 75 lbs per foot;
  - ✓ Between 8 and 18 inches: subject to a minimum of 150 lbs per foot;
  - ✓ More than 18 inches: subject to a minimum of 250 lbs per foot.

**Note:** *If the bill of lading states "DO NOT STACK" (or similar wording), the height of the shipment will be calculated at 8 feet (96 inches). "Lift space" or "skids space" needs to be noted on the original bill of lading by the shipper to be applicable.*

### 2. MEASURE OF WEIGHT

- If no mention is specified on the bill of lading as for the measure of weight used (kg vs lb), the kilograms will be used by default.

### 3. COLLECT SHIPMENT

- The shipper assumes full responsibility for freight charges in the event of non-payment of freight invoices by his customers.

### 4. FULL LOAD RATES (TL)

- These rates can be subject to modification prior to the rate agreement termination date providing a 30-day notice.
- Subject to equipment availability and must be confirmed with Groupe Guilbault's dispatch department.

### 5. INCREASE AND LENGTH OF AGREEMENT

- The above charges are subject to the proposed annual increase by the Freight Carriers Association.
- Groupe Guilbault reserves the right to cancel this quotation before it comes into effect if the secured volume doesn't justify the proposed tariff level.
- Unless otherwise specified, this agreement will be cancelled if not used for a period of 90 consecutive days.

### 6. CREDIT APPROVAL

- This rate proposal is conditional to credit approval.

### 7. RESPONSIBILITY

- Groupe Guilbault will accept no responsibility for costs and penalties resulting from late pickups/deliveries or missed appointments.

